

Iowa ChapterGram

CPCU Society Iowa Chapter

February 2011

www.cpcu-iowa.org

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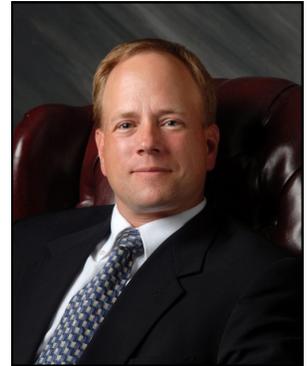
Upcoming Events

Thursday, February 17	Des Moines Club	Speaker: Charlie Kingdollar Topic: Personal Injury
Thursday, March 24	TBA	Ethics Day
Thursday, April 21	Des Moines Blank Park Zoo	Speaker: Adrian Lund, Insurance Institute for Highway Safety
Thursday, May 19, 2011	Des Moines Golf & Country Club	Speaker: Jeff DeTurris, ISO (Insurance Service Office)



Message from the President

At our January meeting, Lonn Abeltins from IFIC presented an interesting and informative discussion on the use of Corrugated Stainless Steel Tubing (CSST) in many residential and commercial structures. He started by talking about the benefits of using CSST. These benefits included its ease of installation and reduced cost compared with the black pipe commonly used to transport natural and propane gases. At this point of his presentation, I was ready to have my own home converted to CSST. It seemed like a great alternative to the heavy black pipe on my basement ceiling with its many joints and angles. However, he then began to talk about a problem associated with the tubing. Apparently, CSST can fail when struck by lightning when it arcs with another metal (see photo below). This arc can cause small holes that leak the gas and cause fires. Mr. Abeltins ended his discussion with some possible solutions and answered some questions.



Our next chapter meeting will feature Charlie Kingdollar of General Reinsurance Corporation on February 17th. He will present "Personal Injury Claims Arising from the Internet." We have reserved the Des Moines Club Grille Room on the 34th floor of the Ruan Building in downtown Des Moines for this 11:30 luncheon. I hope to see you there.

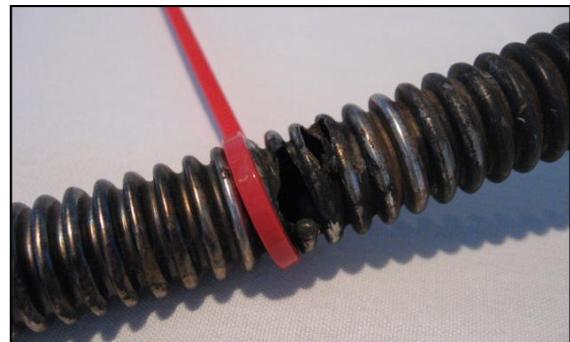
If you know of someone who has contributed greatly to our industry, please consider nominating them for the Iowa Insurance Hall of Fame. Information on how to nominate someone can be found in this Chaptergram. In addition, you will find 2011 scholarship news for Iowa Chapter members and their dependents. Please review the criteria for submission and return before March 11, 2011.

I am also accepting nominations for the Iowa Chapter of CPCU Excellence Award. If you know of an individual or business that exemplifies CPCU excellence, please consider nominating that person/entity for the CPCU Excellence Award. The recipient should portray excellence through dedication to insurance education and professionalism, and through continuous support and contributions to the members of the Iowa Chapter of the CPCU Society. Please send nominations to Russ.E.Greenwood@EMCIns.com. For a list of previous recipients, please visit our website. I would like to congratulate Nancy Green on her recent retirement and thank her for all her years of dedication and service to the Iowa Chapter. Her leadership and experience will be greatly missed.

Every area of trouble gives out a ray of hope, and the one unchangeable certainty is that nothing is certain or unchangeable.

--- John F. Kennedy ---

Russ Greenwood, President, Iowa Chapter of CPCU



Iowa Insurance Hall of Fame Needs Your Help

This year will mark the 15th year of inductions to the Iowa Insurance Hall of Fame, an organization that recognizes those who have made a mark on the insurance industry in Iowa.

The Iowa Insurance Hall of Fame (IIHOF) was formed to celebrate the fact that Iowa's insurance operations have grown to become a leading force within the industry, impacting financial services around the globe. By noting the outstanding individual contributions that formed the backbone of our industry and preserve its integrity today, the IIHOF hopes to inspire a vision of unrivaled success for the next generation of insurance industry leaders.



But there is a problem - unless they are nominated, those that you are sure should be included will never be inducted. Each year someone asks why a particular "pillar" of our industry was not inducted. The answer is simple - they were not nominated.

You can help the IIHOF in this very important program. To do so, please go to their web site at www.iihof.org and click on "Nominating Form." In addition to being a "Cover Sheet," it lists all of the types of information needed for a nomination to be considered.

The deadline for submissions is April 1, 2011, and the annual induction event will be held on May 18, 2011, at Drake University's Olmsted Center. As a part of this year's induction program, two more "Iowa Insurance Hall of Fame" scholarships will be presented.

If you have any questions or concerns, contact Jeff Jeffus at 223-9438 or e-mail at jeff.jeffus@stateauto.com. Thank you for your continued support of the Iowa Insurance Hall of Fame.

2011 Scholarship News for Iowa Chapter Members

This spring, the Iowa Chapter of CPCU will again be awarding up to two \$1,500 scholarships, one of which is the Ted Lussem Scholarship, to Iowa Chapter members and/or their dependents. This has been a very successful program and we are glad to continue to offer this opportunity to our members.

The scholarships are available to graduate and undergraduate students. To be eligible, graduate applicants must be an Iowa Chapter of CPCU member and attend an accredited graduate college or university. For undergraduate applicants to be eligible, they must be an Iowa Chapter of CPCU member or a dependent of a member, be a sophomore, junior, or senior attending a four-year accredited college or university in the state of Iowa, and maintain an overall GPA of at least 2.75 on a 4.0 scale. Preference will be given to students majoring in insurance or an insurance-related area of study. **Note:** The undergraduate scholarship can also be used by a current Iowa Chapter member that is pursuing a four-year degree.

Please use the applicable form provided in this ChapterGram. The forms are also available on our website at www.cpcu-iowa.org. Applications should be sent to Doug Nuehring by March 11, 2011.

Graduate Scholarship Application

Iowa Chapter of CPCU
2011 Graduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition at an accredited graduate college or university.
Amount may be applied to spring, summer, or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members only; and,
- b. Attending an accredited graduate college or university

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ Graduate Program: _____

Please complete and return this form and the following information by Friday, March 11, 2011:

1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history, and other information you believe is important for consideration.
2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Please state why your graduate degree will help you on your path to your career goals. Also, please list graduate level insurance courses you have taken or plan to take.

Please mail the completed application, résumé, and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

Undergraduate Scholarship Application

Iowa Chapter of CPCU
2011 Undergraduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition during recipient's sophomore, junior, or senior year.
Amount may be applied to spring, summer, or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members or one of their dependents; and,
- b. Sophomores, juniors, or seniors attending a four-year accredited college or university in the state of Iowa; and,
- c. Maintaining an overall G.P.A. of at least 2.75 on a 4.0 scale. Preference will be given to students majoring in business and/or insurance-related area of study.

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ CPCU Member Name _____

Year in school: Sophomore / Junior / Senior

Major: _____ Minor: _____

Grade Point Average: _____ Anticipated Graduation Date: _____

Please complete and return this form and the following information by Friday, March 11, 2011:

1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history and other information you believe is important for consideration.
2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Also, if you are majoring in or have an emphasis in insurance, please explain your interest in that career path and list the insurance courses that you have taken or plan to take.

Please mail the completed application, résumé, and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

2011 CPCU Events

February 17, 2011 11:30 - 1:00	Des Moines Club	Speaker: Charlie Kingdollar Topic: Personal Injury
Thursday, March 24, 2011	TBA	Ethics Day
April 21, 2011 11:30 - 1:00	Des Moines Blank Park Zoo	Speaker: Adrian Lund, Insurance Institute for Highway Safety
May 19, 2011 7:30 - 9:00	Des Moines Golf & Country Club	Speaker: Jeff DeTurris, ISO (Insurance Service Office)
June 9, 2011 12:00 noon	Legacy Golf Course	Golf Outing

**Please note: The date and time of the golf outing have changed.
Please update your schedules accordingly.**

New Designee Spotlight

**Chris Murphy - Senior Engineer, EMC Insurance Companies
CPCU, CSP, ARM, AIM, AU, AMIM, ACS, ARe**

Welcome to the New Designee Spotlight! This section of the ChapterGram, similar to its "Do You Know?" predecessor, will profile CPCUs new to the Iowa Chapter in the past few years. As a new designee myself (May 2010), as well as the new ChapterGram editor, it was impossible for me to escape being profiled for this inaugural edition. A big thanks to our previous editor, Dean Miller, for his many years of service in this role. Dean has taken over the Job Descriptions Task Force following Nancy Green's retirement from EMC.



I am a Senior Engineer in the Home Office Risk Improvement Department at EMC Insurance, where I have been since 2002. Prior to EMC, I studied Industrial Engineering at Iowa State University. Today, I have the pleasure of working with some of our largest policyholders across the country, typically focusing on workers' compensation and commercial auto risks. I also help to develop loss control services available through the company website, author the monthly loss control newsletter used internally at EMC, and share ideas in a variety of customer service teams.

Although I have only been a member of the Iowa Chapter for a few months, I have met so many terrific people and am looking forward to meeting many more. The presenters at the Annual Meeting in Orlando were excellent, and I also enjoy attending the local chapter meetings to learn more about our industry. I look forward to being a part of the Iowa Chapter for many years.

Chapter Meeting

Date & Time Thursday, February 17. 11:30 am - 1:00 pm

Location Des Moines Club (Ruan Center - 34th Floor)

Speaker Charlie Kingdollar

Topic Personal Injury

Speaker Bio:

Charlie Kingdollar is a Vice President and leads General Re's emerging issues unit contained in the Treaty Division of General Reinsurance. Having been with the group for 31 years, he is responsible for tracking and analyzing developments that create new or changing exposures, and assessing their potential impact on Property/Casualty insurance industry. He regularly consults with clients on both the impact of emerging issues and the underwriting actions insurers may wish to implement to address these exposures. Charlie reports these legal, scientific, and societal developments in a variety of Gen Re publications.

Presentation Description:

Insurers have provided Personal Injury coverage under Homeowners', Personal Umbrella, CGL and Commercial Umbrella coverage for little or no premium and with minimal underwriting - and rightly so when historically there were basically no losses arising out of covered offenses such as libel, defamation or violation of the right of privacy. Changing forms of communication - i.e. social web pages, blogs, gripe sites, chat rooms, texting, tweeting - have resulted in a sea change in this exposure. This presentation will explain the exposures and the potential impact on Personal Injury claims.

To enable us to have an accurate count for food purposes, please mail or e-mail reservations by February 11, 2011 to:

cpcu-iowa@associationinsight.com

Make checks payable to: Iowa Chapter - CPCU

Mail checks to: Iowa Chapter CPCU
c/o Association Insight
1255 SW Prairie Trail Parkway
Ankeny, IA 50015

Name(s): _____

Company: _____ Total Enclosed: \$ _____
Cost: \$25 per person

To register by credit card, visit our chapter website (www.cpcu-iowa.org) and click on the link on the main page under News and Hot Topics.

For questions about the meeting, not concerning reservations, please call Richard Keith at (515) 327-2755.