



Iowa ChapterGram

CPCU Society Iowa Chapter

November 2005

www.cpcu-iowa.org

2005-2006 Officers

President:
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(515) 237-0106
Jeff.baker@lmcins.com

Vice President:
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(641) 269-8565
Wsheeler@gmrc.com

Secretary:
Kevin Seward
(515) 225-5699
Kseward@fbfs.com

Treasurer:
Jody Ochsner
(515) 280-2456
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Past President:
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Russ Greenwood
(515) 237-2075
Russ.E.Greenwood@EMCIns.com

Sam Waters
(515) 267-5597
SWaters@guideone.com

MESSAGE FROM THE PRESIDENT . . .



Jeff Baker

Fall is well under way and I-day is rapidly approaching. This years I-day will be at Embassy Suites downtown on Thursday November 10th. The topic is "The Impact of the Iowa Insurance

Industry- View of the Future from the CEO perspective". After the program, we will have lunch. Conferment of the chapter's new designees will follow with Millie Workman, current president of the National CPCU society.

The Iowa chapter welcomes 14 new chapter designees who have recently completed their designations. We hope these new members will become actively involved in chapter activities, and there are many ways to be involved in your chapter. I have found involvement has been a good networking tool to get to know many others in the insurer side of the industry that I would otherwise not have met. Please come out to a chapter meeting if you do not regularly attend. The schedule of upcoming meetings is in the Chaptergram each month. We have some great topics and locations planned for the rest of the year.

CPCU will again participate in several community projects this year, one being Jolly Holiday Lights at Waterworks Park. If you would like to participate December 11th, there are openings to volunteer for shifts 5pm to 8pm , and 7:30 to 10:30 pm that evening. CPCU helps with admittance to the park. Chili and Cocoa are provided.

See you at I-day.



2005-2006 Officers, Directors, and Committee Chairs

Position	Person	Phone	Email Address	Fax Number
President	Jeff Baker	(515) 237-0106	Jeff.Baker@lmcins.com	(515) 244-9535
Vice-President	Wade Sheeler	(641) 269-8565	Wsheeler@gmrc.com	(641) 236-2838
Secretary	Kevin Seward	(515) 225-5699	Kseward@fbfs.com	(515) 226-6311
Treasurer	Jody Ochsner	(515) 280-2456	Jody.L.Ochsner@EMCIns.com	(515) 280-2975
Immediate Past President	Nancy Green	(515) 280-2850	Nancy.D.Green@EMCIns.com	(515) 237-2016
Director: Member Activities	Russ Greenwood	(515) 237-2075	Russ.E.Greenwood@EMCIns.com	(515) 237-2016
New Designee Rep	Tom Steffen	(515) 226-6519	Tom.Steffen@fbfs.com	
Candidate Development	John Ahrold	(515) 309-6209	Jahrold@ahroldfay.com	(515) 309-6225
Membership	Open			
Golf Event	Cerire Garton	(515) 508-5122	gartonc@nationwide.com	(515) 508-2001
Member Involvement	Karen Wassather	(515) 508-4580	wassatk@nationwide.com	(515) 508-4665
Director: Internal Operations	Sam Waters	(515) 267-5597	SWaters@guideone.com	
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Public Relations	Dawn Sassatelli	(515) 508-5297	sassatd@nationwide.com	(515) 508-2001
Web Site Development	Bob Conroy	(515) 267-5980	bconroy@guideone.com	
Good Works	Carol Bowers	(515) 237-2009	J.Carol.Bowers@EMCIns.com	
Photographer	Lloyd Sandbulte	(515) 225-5678	Lsandbulte@fbfs.com	(515) 226-6057
Scholarships	Dan Crew	(515) 237-0160		
Iowa Insurance Hall of Fame	Jeff Jeffus	(515) 491-9877	jlbkwdm@yahoo.com	
Director: Professional Development	Barb Sullivan	(515) 225-5445	Bsullivan@fbfs.com	(515) 226-6565
Education-Leadership & Career Mgmt	Karen Wassather	(515) 508-4580	wassatk@nationwide.com	(515) 508-4665
Research	Open			
Ethics	Bruce Kelley	(515) 280-2950	Bruce.G.Kelley@EMCIns.com	(515) 280-2895

2005 CPCU Meeting Dates, Locations, and Topics

Thursday, November 10, 2005	Embassy Suites	I-Day
Thursday, December 8, 2005	Temple for Performing Arts	Larry Hersberger, Director of the Vaughan Insurance Institute University of Iowa
Thursday, January 19, 2006	Des Moines Botanical Center	Jewelry Appraisals & Claims Settlement—Toby Joseph (Joseph's Jewelers)
Tuesday, January 24, 2006 am	Farm Bureau	2004 CGL - Bryan Tilden
Tuesday, January 24, 2006 pm	Farm Bureau	Insuring the E-commerce Account—Bryan Tilden
Thursday, February 16, 2006	Allied Insurance	Marketing Trends & Contingent Commissions—Jim Hagenbucher, VP Marketing, Allied
Thursday March 9, 2006	Drake University	Ethics
Wednesday, March 29, 2006	Farm Bureau	Building Highly Effective Teams
Wednesday, April 12, 2006 p.m.		Umbrella & Excess Liability—Tilden
Thursday, April 20, 2006	Blank Park Zoo	Pat Griffin, Dale Carnegie Training
Thursday, May 11, 2006	EMC Insurance	Iowa Workers' Compensation Marketplace—Bob Skow
Tuesday, May 16, 2006	Farm Bureau	Strategic Thinking and Planning
Wednesday, June 7, 2006	Legacy Golf Course, Norwalk, IA	Golf Outing

Keep Your CPCU Membership Information Up-to-Date!

The CPCU directory is accessible through the national CPCU web site (<http://www.cpcusociety.org>) or you could link to the national web site through the local chapter web site (<http://www.cpcu-iowa.org>). On the national CPCU website, click on "Update Your Member Information" in the upper left and enter the following:

Your **login** is your last name plus the last three digits of your Member ID number. When typing your log in, do not include spaces or punctuation marks such as apostrophes. Hyphens are allowed at this time.

Your **password** is your four digit year of designation, a forward slash '/' and then your seven digit Member ID number.

An example password would be 2000/2000000, where your year of designation is 2000 and your member number is 2000000.

Your Member Id number may be found on your dues card, dues bill, a society receipt, or your CPCU News address label. Or, you may request your Member ID number from the Society link on the Login page.

After you have successfully signed on with your login and password, you may update your membership information or click on the Directory link at the top to search for other CPCUs. Instructions for the Speed Search of the directory are shown; you may search by partial name, company, etc.

Chapter Positions Available for This Year

If you have ever thought of volunteering for a position with your Iowa Chapter, now is the ideal time. We have a need for someone to fulfill the following positions:

Membership

If interested in the Membership position, please contact Russ Greenwood (515) 237-2075.

If interested in the Research position, please contact Barb Sullivan (515) 225-5445.

Research

You may also contact Jeff Baker (515) 237-0106 for information on any position.

Jolly holiday Lights

You can help make a dream come true for a seriously ill child by helping with Jolly holiday Lights. This fundraiser for the Make-A-Wish Foundation of Iowa has provided many wishes to children with a life threatening illness.

CPCU members can help by volunteering for Sunday, December 11th (5:00 p.m. - 8 p.m.) or 7:30 - 10:30 p.m.). You will hand out programs, collect fees, and turn off displays at the end of the evening. These displays are located in Water Works Park and have been a family favorite ever since their inception in 1996. Every year this event gets bigger and better.

Volunteer for either shift of 5-8 or 7:30 –10:30 or stay the entire evening. Help put some sparkle in a child's eyes, contact Carol Bowers at EMC Ins. Cos. , (515) 237-2009 or via e-mail - J.Carol.Bowers@EMCIns.com. Volunteers **must** be at least 18 years of age and a release form must be signed.

Iowa Chapter CPCU I-Day

Date:	Thursday, November 10, 2005
Time:	<p>8:00 — 8:30 a.m. Registration, Coffee & Rolls Intros by Cerie Garton, CPCU, CIC</p> <p>8:30 — 9:15 a.m. Allen Williams, Project Manager—Iowa Department of Economic Development</p> <p>9:15 — 10:00 a.m. Susan E. Voss—Iowa Insurance Commissioner</p> <p>10:00 — 10:30 a.m. Networking Break</p> <p>10:30 — 12:00 p.m. CEO Round Table Terri Vaughan, Ph.D, CPCU Moderator Bradley S. Kuster, CPCU Jim Swift, CPCU Edward T. Berg, CPCU W. Kim Austen, CPCU</p> <p>12:00 — 1:30 p.m. Luncheon Speaker Introduced by Judy Brannon, CPCU <i>Governor, CPCU Society</i> Millicent W. Workman, CPCU, CPIW, AU <i>President, CPCU Society</i> Conferment of New Designees</p>
Location:	Embassy Suites, 101 East Locust, Des Moines, Iowa
Topic:	The Impact of the Iowa Insurance Industry — View of the Future from a CEO Perspective

To enable us to have an accurate count for food purposes, please call, fax or e-mail reservations by Thu Nov 3rd, 2005 to:

CPCU-iowa@aml.org
or Kelly Kipping at 243-1558

Make checks payable to: Iowa Chapter – CPCU

Mail checks and registrations to:

Iowa Chapter CPCU c/o
Association Management Ltd.
431 East Locust Suite 300
Des Moines, Iowa 50309

_____	Seminar & Recognition Luncheon	\$50
_____	Seminar Only	\$35
_____	Luncheon Only	\$25

Name(s): _____

Company: _____ Total Enclosed: \$ _____

Address: _____

Telephone (____) _____