



Iowa ChapterGram

CPCU Society Iowa Chapter January 2010

www.cpcu-iowa.org

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Upcoming Events

Thursday, January 21	Holiday Inn Downtown	Tony Joseph, Senior Vice President from Lloyd's, America
Thursday, February 18	Best Western Airport	Bill Stowe, Des Moines City Public Works Director
Thursday, February 25	Farm Bureau West Des Moines	Leadership Workshops
Tuesday, March 23	Drake University	Ethics day

Happy New Year! Do you have your New Year's Resolutions in motion? Maybe you committed to lose weight, eat healthier, exercise more or spend more time with family. As we start 2010, did you include a commitment to your professional development goals?

Your CPCU Society is committed to providing challenging and convenient ways to help you make this happen!

If you have not yet already done so, resolve to promptly renew your membership in the CPCU Society. Your CPCU membership provides many benefits, including...

- Timely technical educational programs
- Career development and Leadership Training
- Networking opportunities
- Opportunities in Chapter Leadership
- Staying informed through the e-Journal, e-Link, and CPCU News
- Access to members-only resources on the national CPCU website (www.cpcusociety.org).



In January, we will hear from Tony Joseph, Senior Vice President of Lloyd's of London at our meeting which takes place on the 21st at the Downtown Holiday Inn. In February, we will hear from Des Moines Public Works Director, Bill Stowe. He has been a very busy guy these days working with his crew on keeping our streets and neighborhoods free of snow and ice!

We will continue to bring many learning opportunities, including a Leadership Workshop in February and a Technical Workshop in April. We hope to see you at one or several of these programs. Check the Chapter website at cpcu-iowa.org for updates and news. As always, if you are interested in becoming more involved in the Chapter, please contact me or any Board Member.

Barb Sullivan, CPCU, AIC

" I'm a great believer in luck and I find the harder I work, the more I have of it."

Thomas Jefferson



Casey Harvey, CPCU

Occupation: Associate Programmer Analyst
-EMC Insurance Companies

Background: Casey received his bachelor's degree in Finance from Iowa State University where he also met his wife. He started with EMC Insurance Companies in 2004 as a programmer where he works on reinsurance and auto liability reporting systems. He earned his CPCU designation in 2008 and the ARe designation in 2007.

Off-the-Job Interests: Hobbies include golf, gardening, and politics. He is an avid Cyclone fan and enjoys hockey, college football and college basketball. Casey is also serving his first term on the Waukee City Council. His wife, Sara, and him enjoy working on jigsaw puzzles and playing with their dog, Jack.



2010 Scholarship News for Iowa Chapter Members

This spring the Iowa Chapter of CPCU will again be awarding two \$1,500 scholarships, one of which is the Ted Lussem Scholarship, to Iowa Chapter members and/or their dependents. This has been a very successful program and we are glad to continue to offer this opportunity to our members.

The scholarships will be available to graduate and undergraduate students. To be eligible, graduate applicants must be an Iowa Chapter of CPCU member and attend an accredited graduate college or university. For undergraduate applicants to be eligible, they must be sophomores, juniors, or seniors attending a four-year accredited college or university in the state of Iowa and maintain an overall GPA of at least 2.75 on a 4.0 scale. Preference will be given to students majoring in insurance or an insurance related area of study. NOTE: The undergraduate scholarship can also be used by a current Iowa Chapter member that is pursuing a four-year degree.

Please use the applicable form provided in this ChapterGram. The forms are also available on our website at www.cpcu-iowa.org. Applications should be sent to Doug Nuehring by Friday, March 12, 2010.

Graduate Scholarship Application

Iowa Chapter of CPCU
2010 Graduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition at an accredited graduate college or university. Amount may be applied to spring, summer, or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members only; and,
- b. Attending an accredited graduate college or university

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ Graduate Program: _____

Please complete and return this form and the following information by Friday, March 12, 2010:

1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history, and other information you believe is important for consideration.
2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Please state why your graduate degree will help you on your path to your career goals. Also, please list graduate level insurance courses you have taken or plan to take.

Please mail the completed application, résumé and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

Undergraduate Scholarship Application

Iowa Chapter of CPCU
2010 Undergraduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition during recipient's sophomore, junior or senior year.
Amount may be applied to spring, summer or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members or one of their dependents; and,
- b. Sophomores, Juniors or Seniors attending a four-year accredited college or university in the state of Iowa; and,
- c. Maintaining an overall G.P.A. of at least 2.75 on a 4.0 scale. Preference will be given to students majoring in business and/or insurance related area of study.

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ CPCU Member Name _____

Year in school: Sophomore / Junior / Senior

Major: _____

Minor: _____

Grade Point Average: _____ Anticipated Graduation Date: _____

Please complete and return this form and the following information by Friday, March 12, 2010:

1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history and other information you believe is important for consideration.
2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Also, if you are majoring in or have an emphasis in insurance, please explain your interest in that career path and list the insurance courses that you have taken or plan to take.

Please mail the completed application, résumé and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

Attend CPCU Society Workshops in West Des Moines!

Presented by the CPCU Society and the Iowa Chapter

When: Thursday, Feb. 25, 2010

Where: Farm Bureau Insurance Company
5400 University Avenue
West Des Moines, IA 50266

Cost: CPCU Society members: \$99 for one workshop and \$149 for both workshops
Nonmembers: \$109 for one workshop and \$199 for both workshops

Building Facilitative Skills for Leaders

Registration: 7:30–8 a.m. Workshop: 8–11:30 a.m.

Meetings and discussions are a vital part of an organization's decision-making process. Too often, however, these interactions can be meaningless, lead to interpersonal conflict and equate to wasted time. In this workshop, you will learn facilitation skills that will enable you to increase the productivity of meetings, thereby leading to smarter group decisions. At the end of this workshop the participant will be able to:

- Get and keep attendees engaged from the start.
- Resolve problem attendee behavior.
- Learn techniques to stimulate and facilitate brainstorming sessions.
- Conduct meetings that produce results.

Building Highly Effective Teams

Registration: 12:30–1 p.m. Workshop: 1–4:30 p.m.

This high-level course is designed for the experienced insurance professional who wants to learn how to develop highly effective teams. Participants will learn and experience key skills and factors for team success. You will learn how to determine when a team is an effective solution to resolve a problem, its correct definition, and how it successfully works. During this highly interactive course, you will discover “the rule of six” — six hidden traps and the six crucial success factors that make a successful team.

Instructor for Both Sessions

Rodney M. Flanders, CPCU, ARM, CLU, CEBS, has more than 20 years of experience in the property-casualty insurance and is currently vice president for Wausau Agency. Flanders received his CPCU Designation in 1991 and holds a bachelor of arts degree from Central College. He also has completed executive education programs from the Kellogg Scholl of Management and the School of Business from the University of Wisconsin-Madison.

Questions

Call the CPCU Society's Member Resource Center at (800) 932-CPCU, option 4.

2010 CPCU Events

Thursday, January 21, 2010 11:30-1:00	Holiday Inn Downtown	Tony Joseph, Senior Vice President from Lloyd's, America
Thursday, February 18, 2010 11:30-1:00	Best Western Airport	Speaker: Bill Stowe, Des Moines City Public Works Director
Thursday, February 25, 2010 7:30-4:30	Farm Bureau West Des Moines	Leadership Workshops
Tuesday, March 23, 2010	Drake University	Ethics day
Thursday, April 15, 2010 11:30-1:00	Embassy Club	Dan Agnew, Retired CEO of Grinnell Mutual Insurance
Thursday, May 20, 2010 7:30-9:00am	Des Moines Golf & Country Club	Julie Rochman, CEO from IBHS (Institute for Business and Home Safety)
Friday, June 11, 2010	Copper Creek Golf Course in Pleasant Hill	2010 CPCU Golf Outing

2008 Tax Return Available for Inspection

The 2008 Federal Income Tax Return has been completed and filed with the Internal Revenue Service. Any member who wishes to inspect the tax return for the Iowa Chapter may contact Connie Doud at (515) 237-7389 or via e-mail at: Connie@fmh.com and a copy will be provided for inspection.

2010 Golf Outing

Forget about the cold and snow. It's time to start thinking about the CPCU Golf outing. This relaxed and fun outing will be held Friday June 11th at Copper Creek. Look in future newsletters for additional information. Any questions or comments please contact Brian Wright at 345-2686 or Brian.W.Wright@EMCIns.com.

Chapter Meeting

Date & Time	Thursday, January 21, 2010, 11:30 a.m.
Location:	Holiday Inn, Downtown
Speaker:	Tony Joseph, Senior Vice President from Lloyd's, America
Topic:	Lloyd's of London

DESCRIPTION:

Tony started working at Sedgwick Collins & Co Ltd and Lloyd's in London as a broker in January 1965. He specialized in very large account American Casualty/Property business from day one. In 1973 he joined the R.A. Edwards Syndicate 219 at Lloyd's (now Ace UK) as an underwriter, writing both insurance and reinsurance business and he moved to the USA in April 1978 with Marsh.

In 1980, he went back into the reinsurance business as a reinsurance broker and also as an underwriter and underwrote reinsurance Treaty business, both property & casualty lines, for the Phoenix Assurance Company of London and the Zenith Insurance Company of Woodland Hills, CA. From 1994 to September 2004, Tony worked for G. J. Sullivan and Guy Carpenter & Co Inc in Los Angeles as a SVP and Treaty broker and handled very large accounts like the "Farmers Insurance Group" and the "CEA".

In September 2004, Tony joined Lloyd's America, Inc. as SVP and the Lloyd's of London West Coast and Southwest representative. He is responsible for all customer relations in the Western and Southwestern USA.

He is an "Associate of the Chartered Insurance Institute" (ACII) London (equivalent to the CPCU) and a "Chartered Insurance Practitioner" London. He is also Immediate Past President of the "Intermediaries and Reinsurance Underwriters Association" (IRU) of America and this reinsurance association has Worldwide membership.

To enable us to have an accurate count for food purposes, please mail or e-mail reservations by January 15, 2010 to:

cpcu-iowa@associationinsight.com

Make checks payable to: Iowa Chapter – CPCU

Mail checks to: Iowa Chapter CPCU
c/o Association Insight
1255 SW Prairie Trail Parkway
Ankeny, IA 50015

Name(s): _____

Company: _____ Total Enclosed: \$ _____
Cost: \$25 per person

To register by credit card go to our chapter's web site (www.cpcu-iowa.org) and click on the link on the main page under News and Hot Topics.

For questions about the meeting, not concerning reservations, please call Russ Greenwood at 515-345-2075.