

**2009-2010
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Upcoming Events

Tuesday, April 6	Farm Bureau West Des Moines	Technical Workshops
Thursday, April 15	Embassy Club	Dan Agnew, Retired CEO of Grinnell Mutual Reinsurance
Thursday, May 20	Des Moines Golf & Country Club	Julie Rochman, CEO from IBHS
Friday, June 11	Copper Creek Golf Course in Pleasant Hill	2010 CPCU Golf Outing

Spring is finally here, and no doubt you are thinking about recharging the batteries, tending the garden, and getting ready for the new season. If you have been thinking that you would like to recharge your career, consider registering for our upcoming Technical Workshops which are scheduled for April 6th. Bryan Tilden, CPCU, CLU is well known to many of you as an expert educator and we are happy to have him in Des Moines again. Bryan will be presenting two workshops : **Pollution and Environmental Liability** and **Insurance Valuation Problems** at the Farm Bureau Auditorium. Each program has been approved for 4 CE credits. It's a great day of education and networking!



The March Ethics Day program which was held at the Kelley Insurance Center and in cooperation with the Society of FSP, Central Iowa Chapter; NAIFA – Central Iowa; and the Iowa Area Association of Health Underwriters was a great success! Character Counts provided a lively program and challenged us to explore creative ideas for everyday ethical thinking.

We have many opportunities to take advantage of even as our CPCU year winds down! Join us on April 15 at the Embassy Club where our speaker will be Dan Agnew, recently retired CEO of Grinnell Mutual. During this meeting, we will elect our chapter officers for the 2010-2011 chapter year. The candidates are:

Russ Greenwood:	President
Richard Keith:	Vice President
Connie Doud:	Secretary
Erin Osier:	Treasurer

And while you are marking your calendar, warm up your golf swing and join us for the annual Charity Golf Outing on Friday, June 11 at Copper Creek Golf Course in Pleasant Hill. Last year, we were proud to raise \$1200 for the Embrace Iowa Fund 2008 Disaster Fund. This year, proceeds will go to Blank Children's Hospital. Join us for some fun and contribute to a great cause! Check for more details and register at cpcu-iowa.org.

The 14th Annual Iowa Insurance Hall of Fame Ceremony will be held on May 19th, 2010 at Drake University. Make your reservations to join us to honor those individuals who have made an impact on the insurance industry in Iowa.

Our May Chapter meeting will be a breakfast meeting at the Des Moines Golf and Country Club and will include the installation of the new officers.

Looking back on the many opportunities my year as President has provided, I am truly grateful to have had the privilege to serve. The Chapter is made up of many dedicated and caring insurance professionals who volunteer and work hard to make a difference. We are all busy and there seems like there isn't enough time in the day, but involvement is immensely rewarding, both personally and professionally. There are a number of ways for you to contribute, with commitment levels of varying degrees, large and small. I hope to see you at one of the spring activities!

Barb Sullivan, CPCU, AIC

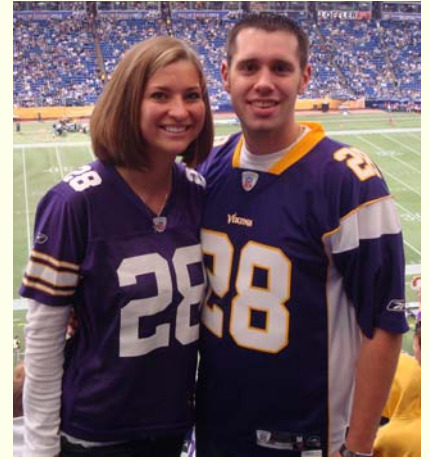
"We make a living by what we get, we make a life by what we give.– "
Sir Winston Churchill

David Braun, CPCU, AU

Occupation: Sr. Commercial Underwriter
-Nationwide Agribusiness

Background: Graduated from Iowa State University in 2006 with a degree in Finance. Started career as an underwriting trainee at Nationwide Agribusiness in 2006, and is currently a Senior Commercial Underwriter with the company. Earned AU designation in 2007 and CPCU designation in 2009.

Off-the-Job Interests: Spending time with wife, Natalie, who is a kindergarten teacher with Southeast Polk schools. Active member of Hope Lutheran Church. Watching and playing a variety of sports. Huge fan of the Minnesota Twins, Minnesota Vikings, and Iowa State Cyclones. As a Vikings and Cyclones fan, has endured much pain throughout the years- the 2010 NFC Championship game is still a fresh wound.



Leadership Summit in Phoenix



Volunteer Leaders to Focus on Leadership Direction in Phoenix

Leadership is more than managing people or projects. It's about setting a new direction or vision, and creating a sense of purpose so that others will be inspired to follow you.

All CPCU Society leaders and volunteers are strongly encouraged to attend the 2010 Leadership Summit to help chart the Society's future course, to tap into a wealth of leadership expertise and to explore leadership strategies that work.

The Leadership Summit is the largest annual gathering of Society volunteers focusing on strategic issues affecting the Society and its chapters and interest groups. Hundreds of leaders and volunteers are expected to attend, including officers, directors, chapter governors, task force and committee members, and chapter and interest group leaders.

This year's program features three days of Chapter Leader Workshops, a new Interest Group Leader Workshop and three brand-new CPCU Society Center for Leadership courses. The courses are open to all Society volunteers, members and nonmembers.

Register today online at www.cpcusociety.org

**Join us for the 2010 Annual CPCU Golf Outing
Friday, June 11th, 2009
Copper Creek Golf Course – Pleasant Hill, Iowa
1:30 PM Shotgun Start
Registration and golf range opens at 12:30**

Please mark your calendar for an afternoon of great golf. Our outing is a Best Ball tournament open to CPCU's along with all insurance industry employees, family, friends and business associates.

The entry fee includes green fees for 18 holes, range balls prior to tee time, use of a cart with GPS and real time scoring plus dinner after the golfing. There will be prizes for the place winners in 2 flights along with contest holes such as longest drive, closest to the pin and more.

If you prefer, you can join us for GOLF ONLY or DINNER ONLY as well. If you do not have a complete foursome we will try to match you up. Dinner will begin at 6:00 p.m. Prizes will be awarded during dinner.

This year our chapter will be raising money to support the Blank Children's Hospital.

Fees may be paid by credit card by registering at www.CPCU-Iowa.org or by mailing the registration form with a check with full payment to:

**CPCU of Iowa Golf Outing
C/o Association Insight
1255 SW Prairie Trail Parkway
Ankeny, Ia. 50015**

Registration deadline is Friday June 4th.

Any questions please contact:

Brian Wright, CPCU, AIAF at 515-345-2686 or e-mail him at brian.w.wright@emcIns.com

Golfer #1: _____

Agency/Company _____

Email: _____

Phone No: _____

Golf & Dinner \$65 Golf only \$55

Dinner only \$20

Golfer #2: _____

Agency/Company _____

Email: _____

Phone No: _____

Golf & Dinner \$65 Golf only \$55

Dinner only \$20

Golfer #3: _____

Agency/Company _____

Email: _____

Phone No: _____

Golf & Dinner \$65 Golf only \$55

Dinner only \$20

Golfer #4: _____

Agency/Company _____

Email: _____

Phone No: _____

Golf & Dinner \$65 Golf only \$55

Dinner only \$20

Technical Workshop Registration Form



April 6, 2010
West Des Moines, IA
Registration Form

- Yes— Please register me for the “*Insurance Valuation Problems*” workshop on April 6, 2010, in West Des Moines, IA. (IVP040610)
- Yes— Please register me for the “*Pollution and Environmental Liability*” workshop on April 6, 2010, in West Des Moines, IA. (PEL040610)

Four Easy Ways to Register:

- **Online at www.cpcusociety.org.**
- **Call** (800) 932-CPCU and select option 4 to speak to our Member Resource Center.
- **Fax** registration form to (610) 251-2780.
- **Mail** registration form to the CPCU Society at the address shown below.

Name (Mr./Ms.)	Company
Street	City/State/Zip
Phone	Fax
Name on Badge	E-mail

Please pay registration fee in advance.

CPCU Society members:	\$99 for one workshop	\$	<input type="text"/>
	\$149 for both workshops	\$	<input type="text"/>
Nonmembers:	\$109	\$	<input type="text"/>
	\$199 for both workshops	\$	<input type="text"/>
Total		\$	<input type="text"/>

Cancellation Policy
Your registration fee less \$50 will be refunded if notification is received at the Society two weeks prior to the program.

- Check enclosed payable to: **CPCU Society**
- Charge my credit card: MasterCard Visa American Express Diner’s Club

Account Number	Expiration Date
Name as it appears on card	Signature (required)

Questions:

Call the CPCU Society’s Member Resource Center at (800) 932-CPCU, option 4.

Send registration to:

CPCU Society, 720 Providence Road, Malvern, PA 19355
Phone: (800) 932-2728, option 4 **Fax:** (610) 251-2780

Nominating Committee

The nominating committee will present the following nominations for the 2010-2011 CPCU board at the April 15th meeting:

President	Russ Greenwood	EMC Insurance Companies
Vice President	Richard Keith	The IMT Group
Secretary	Connie Doud	Farmers Mutual Hail Insurance
Treasurer	Erin Osier	Holmes Murphy & Associates, Inc
Directors (2-Year term)	Rose Nwaturuocha	Nationwide
	Karen Wassather	Nationwide
Director (1-Year term to complete Erin Osier's term)	Dalith Wells	EMC Insurance Companies

Scholarship Winners

The winners of the two \$1,500 scholarships from the Iowa Chapter of CPCU have been selected. The scholarships will be given to the following:

Renae Mauk (Ted Lussem Achievement Scholarship)	Attending Central College (Daughter of Greg Mauk, CPCU who works at Allied General Agency)
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Joe Cate	Attending University of Iowa (Son of Alison Cate, CPCU who works at EMC)
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2010 CPCU Events

Tuesday, April 6, 2010 8:00-4:30	Farm Bureau West Des Moines	Technical Workshops
Thursday, April 15, 2010 11:30-1:00	Embassy Club	Dan Agnew, Retired CEO of Grinnell Mutual Reinsurance
Thursday, May 20, 2010 7:30-9:00am	Des Moines Golf & Country Club	Julie Rochman, CEO from IBHS (Institute for Business and Home Safety)
Friday, June 11, 2010 1:30pm shotgun start	Copper Creek Golf Course in Pleasant Hill	2010 CPCU Golf Outing

Chapter Meeting

Date & Time	Thursday, April 15 2010, 11:30 a.m.
Location:	Embassy Club
Speaker:	Dan Agnew, Retired CEO of Grinnell Mutual Reinsurance
Topic:	Leadership

DESCRIPTION:

Dan retired in 2010 after spending 40 years with Grinnell Mutual Reinsurance Company, including 19 as President. He was inducted into the Iowa Insurance Hall of Fame on May 21, 2009. Inside the insurance industry Dan has served three times as President of the Iowa Insurance Institute; as a trustee for the National Association of Mutual Insurance Companies (NAMIC) Health Insurance Plan; and on the NAMICO Board of Directors. In addition, he holds the Chartered Property and Casualty Underwriter (CPCU) and Associate in Management (AIM) designations. Locally, Dan is extremely active in community activities and civic organizations. He is also very involved in youth sports activities and has coached teams in basketball, soccer, baseball and flag football.

Dan is a graduate of the University of Northern Iowa (UNI). Dan and wife Nancy have two children (Chad and Heather), and four grandchildren Kaden, Kameron, William and Matthew, and are very engaged in spending time with their family.

To enable us to have an accurate count for food purposes, please mail or e-mail reservations by April 9, 2010 to:

cpcu-iowa@associationinsight.com

Make checks payable to: Iowa Chapter – CPCU

Mail checks to: Iowa Chapter CPCU
c/o Association Insight
1255 SW Prairie Trail Parkway
Ankeny, IA 50015

Name(s): _____

Company: _____ Total Enclosed: \$ _____
Cost: \$25 per person

To register by credit card go to our chapter's web site (www.cpcu-iowa.org) and click on the link on the main page under News and Hot Topics.

For questions about the meeting, not concerning reservations, please call Russ Greenwood at 515-345-2075.