



Iowa ChapterGram

CPCU Society Iowa Chapter

OCTOBER 2000

www.cpcu-iowa.org

2000-2001

Officers

President:
Robert D. Conroy
(515) 267-5980
bconroy@guidemail.com

Vice President:
Judith A. Brannon
(515) 267-5346
jbrannon@guidemail.com

Secretary:
JoAnn Olson
(515) 225-5931
jaolson@fbfs.com

Treasurer:
Dennis Forsythe
(515) 226-6702
dforsythe@fbfs.com

Past President:
Bruce Gunn Kelley
(515) 280-2950
bruce.g.kelley@emcins.com

Directors

Douglas R. Pearson
(515) 457-5206
pearsod2@nationwide.com

Barb Sullivan
515-225-5445
bsullivan@fbfs.com

Kevin Seward
(515)225-5445
kseward@fbfs.com

Dan Crew
(515)362-7513
dan.c.crew@emcins.com

President's Message...

It was well worth the effort to find the meeting last month through the road construction north of Norwalk. Highway 28 no longer follows Amy Post Road. Just when I thought I had my bearings, a new overpass appears and made me question my ability to find the meeting. The overpass turned out to be the southern part of the bypass that runs from Altoona to Carlisle and eventually to I-35 near the Dale Moffit Reservoir. By the time I figured this out I saw a sign pointing to the Echo Valley Country Club. Mission accomplished.

But it is worth putting up with the hassles of construction. Des Moines, my "adopted hometown" since 1979 (except for a 4 year stint in California thanks to Proposition 103), is a great place to live and work. It is impressive to see the new roads and the promise they bring of safer travel and increased economic development.

For those that successfully navigated to the meeting, **Mark Gremler**, CSA, de-

livered a interesting presentation on retirement that caused most of us to reconsider our laissez-faire approach to 401ks and IRAs. Nobody volunteered that they want to pay more taxes. Mark demonstrated that with a little planning up front, significant taxes can be deferred or reduced.

Another interesting meeting is planned for October. **Jennie LeGates**, CPCU, will lead us through the potential impact of global warming on Iowa's property and casualty industry. The last page of this ChapterGram will have all of the details for this meeting.

Also, you can find the ChapterGram and just about anything else related to your chapter, past and present, at the chapter's web site. One of the many handy features is a calendar of planned events for the 2000 – 2001 chapter year. The address is www.cpcu-iowa.org.

Speaking of planned events, if you are attending the CPCU National Convention in San Antonio next month, plan to attend the Iowa social on Monday October 23. The event is sponsored by the Iowa Chapter and hosting with me is your chapter vice president, **Judy**



Robert D. Conroy
President 2000-2001

Brannon. The event will be held at the headquarters hotel and will run from 7:30pm to whenever the last person leaves. If you have company dinners that night stop by after the dinner and join us. The location will be posted on the message board at the headquarters hotel.

If you are planning to be at the convention, please give me a call (515) 267-5980 or a n e m a i l t o bconroy@guidemail.com.

Onward and Upward!

2000 I-Day Contributors

A special thank you to our over 50 I-Day Contributors. Your contributions are greatly appreciated.

1. Ahrold Fay & Co.
2. Allied Insurance, a member of Nationwide Insurance
3. Aon Risk Services
4. Asset Protection Agency, Inc.
5. Bituminous Insurance Companies
6. Brooks-Lussem Insurance, Inc.
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19. Farmland Mutual & Nationwide Agribusiness Ins. Cos.
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21. GAB Robins
22. General Casualty Insurance Companies
23. Grandy Pratt, McCoy, Rosenberg & Associates
24. The Grinnell Mutual Group
25. GuideOne Insurance
26. Highlands Insurance Group
27. Holmes Murphy & Associates, Inc.
28. IGF Insurance Company
29. IMT Insurance Company (Mutual)
30. Independent Insurance Agents of Iowa
31. Insurance Association of Greater Des Moines, Inc.
32. Iowa Bankers Insurance & Services, Inc.
33. Kelley Insurance Center, Drake University
34. Krist Insurance Services
35. LaMair-Mullock-Condon Co.
36. Lane Insurance Agency, Inc.
37. Marsh Advantage America
38. Merchants Bonding Company (Mutual)
39. Motor Club of Iowa Insurance Co.
40. Motor-Ways, Inc.
41. NCMIC Insurance Company
42. NOEL Insurance, Inc., Ottumwa
43. Ohio Casualty Group
44. Old Republic Surety Company
45. Partners Mutual Insurance
46. Reynolds & Reynolds Inc.
47. Riedman Insurance
48. Safeco Insurance Companies
49. St. Paul Fire & Marine Insurance Company
50. SECURA Insurance
51. Sturges, Bragg & Kister, Inc.
52. Taylor Insurance Services
53. Travelers Property Casualty, a member of Citigroup
54. United Fire & Casualty Company
55. White Insurance
56. Willis and Moore, Inc.

**Our chapter has a site
on the World Wide
Web. Check it out at
<http://www.cpcu-iowa.org>
Please see the site for
our Chapter Officer,
Director & Chairs list,
past ChapterGrams,
and other news and
updates.**

ChapterGram

Future Chapter Meetings

Please mark your calendars for the following meetings:

October 19, 2000	Global Warming on IA Ins Industry	Wakonda Country Club
November 16, 2000	I-Day	Univ. Park Holiday Inn, WDM
December 11, 2000	Insurance Fraud Prevention	Echo Valley Country Club, Norwalk
December 21, 2000	Holiday Event	
January 18, 2001	Retirement Planning	Christopher's Restuarant
February 15, 2001	E-commerce and Iowa's Ins. Ind.	Izaak Walton League
March 15, 2001	Educational Event	Drake University
April 19, 2001	Farm Safety 4 Just Kids	GuideOne Insurance, WDM
May 17, 2001	Iowa Ins. Hall of Fame Dinner	Drake University
May 23 , 2001	Golf Outing	Willow Creek

Golf Outing scheduled for May 23, 2001

Please make plans now to attend the annual golf outing scheduled for **Wednesday, May 23, 2001** at Willow Creek golf course in West Des Moines. In order to have the planned shot gun start, we need **100** golfers.

Start planning now on getting your foursome together for an afternoon start, followed by an evening dinner and installation of Officers. Please contact Steve Peterson at 274-0322 or stpete@safeco.com with any questions.

CPCU Society's 56th Annual Meeting & Seminars

This year's annual conference will be held October 22-24 in San Antonio Texas. You can register on-line and find out information on the conference by visiting www.cpcusociety.crg.

IOWA CHAPTER CPCU SOCIETY MEETING – October 19, 2000

Topic: Impact of Global Warming on the Insurance Industry
Speaker: Jennie LeGates, CPCU, ARM, CPIW
Date & Time: Thursday, October 19, 2000 11:30 a.m.
Location: Wakonda Club, 3915 Fleur Drive, Des Moines
Cost: \$18.00 per person

Is global warming a real phenomenon? How might it affect insurance companies? What can be done about it? Answers to these and more questions will be provided by our speaker, our own member Jennie LeGates, CPCU. Currently Training Specialist for marketing and underwriting at Grinnell Mutual, Jennie became interested in global warming while serving as Global Warming Project Coordinator for the Ecumenical Ministries of Iowa. A mention of Munich Re's concern on the subject in an environmental magazine lead to further research that uncovered a growing body of work produced by and for the insurance industry.

Join us for an interesting look at what the future may hold for us personally as well as professionally.

Questions to: Judy Brannon (515) 267 5346
jbrannon@guidemail.com

To enable us to have an accurate count for food purposes, **please call, fax, or e-mail reservations by October 16** to:

Dennis Forsythe
Phone: (515) 226 6702
Fax: (515) 225 4689
E-mail: dforsythe@fbfs.com

Make checks payable to: Iowa Chapter – CPCU
Mail checks to: Dennis Forsythe, CPCU
FBL Financial Group
5400 University Avenue
West Des Moines, IA 50266-5997

Name(s): _____

Company: _____ Total Enclosed: _\$ _____
Cost: \$18.00 per person