



2008-2009 Officers

President:
 Jody Ochsner
 (515) 457-5668
Jody.Ochsner@theimtgroup.com

Vice President:
 Barb Sullivan
 (515) 225-5445
Bsullivan@fbfs.com

Secretary:
 Russ Greenwood
 (515) 345-2075
Russ.E.Greenwood@EMCIns.com

Treasurer:
 Richard Keith
 (515) 327-2755
Richard.Keith@theimtgroup.com

Past President:
 Kevin Seward
 (515) 225-5699
Kseward@fbfs.com

Directors

Karen Wassather
 (515) 508-4580
Wassatk@nationwide.com

Dan Crew
 (515) 345-4545
Dan.C.Crew@EMCIns.com

Connie Doud
 (515) 237-7389
connie@fmh.com

Sam Waters
 (515) 267-5597
SWaters@guideone.com

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Upcoming Events

Wednesday, February 18	EMC Insurance	Shaun Tarbuck, Chief Executive of the International Cooperative and Mutual Insurance Federation
Tuesday, March 24	Drake - Olmsted Center	Ethics Seminar
Thursday, May 21	Foxboro Conference Center in Johnston	Installation of Officers
Monday, June 8	Copper Creek Golf Course in Pleasant Hill	2009 CPCU Golf Outing

Do you know of someone who exemplifies CPCU excellence through dedication to insurance education and professionalism, including continued support of the Iowa Chapter CPCU? We are looking for nominations for the CPCU Excellence Award by March 15. Any nominations may be sent to me at Jody.Ochsner@theimtgroupp.com. To review the list of past award recipients, click on the link from our chapter's home page (www.cpcu-iowa.org).



You won't want to miss our chapter's next meeting February 18 at EMC. We have the rare opportunity to hear Shaun Tarbuck, the Chief Executive of the International Cooperative and Mutual Insurance Federation (ICMIF). The ICMIF is a global organization that represents cooperative and mutual insurers from around the world. Also, be sure to mark your calendar for our other upcoming events, which include Ethics Day on March 24, and our golf outing on June 8.

Do you regularly participate in CPCU activities? If so, you'll want to be sure to record those activities on the Society's on-line Continuing Professional Development (CPD) application. The application can be found by logging into your account on the Society's web site (www.cpcusociety.org). CPD was developed to recognize professionals who keep their skills sharp by participating in career enhancing activities. Our chapter recognizes all of our members who are CPD qualified at I-Day.

If you or a family member is pursuing a graduate or undergraduate degree, there's still time to apply for a scholarship through our chapter. Please see the enclosed article and application for complete details. In addition, you will want to review the enclosed information about the nomination opportunities for the Iowa Insurance Hall of Fame.

We have some members who have not yet paid their 2009 membership dues. You will want to check to make sure you are not one of them. Membership in the Society provides many benefits that including professional development programs, continuing education opportunities, monthly newsletters, as well as access to the resources of 14 interest groups.

Jody Ochsner, President, Iowa Chapter CPCU

"Enthusiasm is a vital element toward the individual success of every man or woman."

Conrad Hilton
hotelier and philanthropist

Gary Arneson, CPCU

Occupation: Business Development Manager
—Professional Solutions Insurance Services -Wholesale Market

Background: Graduated from UNI in 1974 with a degree in Business Management. Started insurance career with Hawkeye –Security in 1976. Also worked for Minnesota Mutual Fire & Casualty and Maryland Casualty holding various positions within each company. Started independent insurance agency in 2003 with wife, Syd. Sold agency in 2008 to Professional Solutions Insurance Services and assumed current position. Earned CPCU in 1986.



Off-the-Job Interests: Watching any sport and spending time with wife, Syd and daughters Abby and Kristen. Golfing, reading and relaxing whenever the opportunity presents itself. Looking forward to daughter Kristen's upcoming wedding in June of 2009.

2009 Golf Outing

- Please mark your calendars for an afternoon of golf on June 8th at Copper Creek in Pleasant Hill.
- Our outing is a 4-Person Best Shot tournament. This tournament is open not only to CPCUs but to all insurance industry employees, family, friends and business associates.
- Your entry fee includes 18 holes of golf, range balls, carts with GPS, real time scoring and dinner. There will be flight prizes, contest holes and door prizes.
- If you prefer, you can join us for GOLF ONLY or DINNER ONLY as well.
- This year our chapter is raising money to support the flood relief efforts.
- Any questions, please call Dorothy Reser , CPCU at 515-508-7348 or e-mail her at reserd@nationwide.com or call Brian Wright , CPCU at 515-345-2686 or e-mail him at brian.w.wright@emcins.com
- Additional information will be sent out as it is available.

2009 Scholarship News for Iowa Chapter Members

This spring the Iowa Chapter of CPCU will again be awarding two \$1,500 scholarships, one of which is the Ted Lussem Scholarship, to Iowa Chapter members and/or their dependents. This has been a very successful program and we are glad to continue to offer this opportunity to our members.

The scholarships will be available to graduate and undergraduate students. To be eligible, graduate applicants must be an Iowa Chapter of CPCU member and attend an accredited graduate college or university. For undergraduate applicants to be eligible, they must be sophomores, juniors, or seniors attending a four-year accredited college or university in the state of Iowa and maintain an overall GPA of at least 2.75 on a 4.0 scale. Preference will go to students majoring in business and/or an insurance related area of study. NOTE: The undergraduate scholarship can also be used by a current Iowa Chapter member that is pursuing a four-year degree.

Please use the applicable form provided in this ChapterGram. The forms are also available on our website at www.cpcu-iowa.org. Applications should be sent to Doug Nuehring by Friday, March 13, 2009.

Undergraduate Scholarship Application

Iowa Chapter of CPCU
2009 Undergraduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition during recipient's sophomore, junior or senior year.
Amount may be applied to spring, summer or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members or one of their dependents; and,
- b. Sophomores, Juniors or Seniors attending a four-year accredited college or university in the state of Iowa; and,
- c. Maintaining an overall G.P.A. of at least 2.75 on a 4.0 scale. Preference will be given to students majoring in business and/or insurance related area of study.

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ CPCU Member Name _____

Year in school: Sophomore / Junior / Senior

Major: _____

Minor: _____

Grade Point Average: _____ Anticipated Graduation Date: _____

Please complete and return this form and the following information by Friday, March 13, 2009:

- 1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history and other information you believe is important for consideration.
- 2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Also, if you are majoring in or have an emphasis in insurance, please explain your interest in that career path.

Please mail the completed application, résumé and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

Graduate Scholarship Application

Iowa Chapter of CPCU
2009 Graduate Scholarship Application

Scholarship Amount: \$1,500 toward tuition at an accredited graduate college or university. Amount may be applied to spring, summer, or fall tuition.

Eligibility:

- a. Iowa Chapter of CPCU members only; and,
- b. Attending an accredited graduate college or university

Applicant Name: _____

Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Permanent Mailing Address: _____

City/State/Zip Code: _____ Phone: _____

Email Address: _____ Graduate Program: _____

Please complete and return this form and the following information by Friday, March 13, 2009:

1. A résumé that includes information regarding applicant's scholastic honors, extracurricular activities, employment history, and other information you believe is important for consideration.
2. A statement explaining your career goals and your thoughts about why you are deserving of consideration for this scholarship award. Please state why your graduate degree will help you on your path to your career goals.

Please mail the completed application, résumé and statement to:

Doug Nuehring, CPCU
Iowa Chapter of CPCU
c/o EMC Insurance Companies
Box 712
Des Moines, IA 50306-0712

Alternatively, you can email the documents to "Doug.W.Nuehring@EMCIns.com".

2009 CPCU Events

Wednesday, February 18, 2009 11:30-1:00	EMC	Speaker: Shaun Tarbuck, Chief Executive of the International Cooperative and Mutual Insurance Federation
Tuesday, March 24, 2009	Drake - Olmsted Center	Ethics Seminar
Thursday, May 21, 2009	Foxboro Conference Center in Johnston	Installation of Officers
Monday, June 8, 2009 1:30	Copper Creek Golf Course in Pleasant Hill	2009 CPCU Golf Outing

January Chapter Meeting Download

An outline of the presentation that was made at the January 15th chapter meeting is available for download. Michael Hovda, president of Hovda & Associates, Inc. presented Managing Generation whY?!?. A copy of the presentation outline can be found on the Iowa Chapter web site at www.cpcu-iowa.org.

Vaughan to Lead Insurance Group

Former Iowa Insurance Commissioner Therese Vaughan (CPCU class of 1989) has been named chief executive of the National Association of Insurance Commissioners.

Vaughan served as Iowa's insurance commissioner for 10 years before joining the Drake University faculty as the Robb B. Kelley distinguished professor of insurance and actuarial science in 2005.

As insurance commissioner, Vaughan served as the group's president in 2002. The NAIC is an association of state insurance regulators who oversee the insurance industry.

"Terri Vaughan brings a depth of knowledge and experience that can't be matched," said Iowa Insurance Commissioner Susan Voss. "She is well-respected by those in the insurance industry and within the regulatory community. We are very fortunate to have her on board at this critical time for state-based regulation."

Voss serves as vice president of the NAIC board and was secretary-treasurer in 2008. She is positioned to become president-elect next year and serve as president of the board in 2011.

Vaughan will start her new position Feb. 18. She will work in Washington, D.C., while the majority of NAIC staff members will remain in Kansas City, Mo.

Chapter Meeting

Date & Time	Wednesday, February 18, 2009, 11:30 a.m.
Location:	EMC 700 Walnut St. (Enter through skywalk reception area)
Speaker:	Shaun Tarbuck, Chief Executive of the ICMIF from the United Kingdom
Topic:	An International Perspective on the Mutual Insurance Industry

DESCRIPTION:

Who is ICMIF?

“A world leader in providing information and services to, and representing the interests of, the global cooperative and mutual insurance sector.”

Established in 1922 the International Cooperative and Mutual Insurance Federation (ICMIF) was originally known as the International Cooperative Insurance Federation (ICIF). Subsequent years saw the organisation develop a significant reinsurance operation and it also started to look at development issues for members.

In recent years ICMIF has seen a constantly increasing membership, rising from 75 members in 1993 to 206 in 2009 and helping it to become a unique global organisation representing cooperative and mutual insurers from around the world.

Appointed chief executive of ICMIF in 2005, Shaun was previously chief financial officer of the Federation, and in this role, worked extensively on the report Valuing our Mutuality, particularly in the areas of demutualization, legislation, and financial data.

He was recently a leading figure in establishing (the Association of Mutual Insurers) AMI in the UK, and is now its CEO.

Please join us for lunch on Wednesday, Feb 18th at 11:30 at the EMC building (Enter through the skywalk entrance) to hear more about the Global Mutual Insurance Industry.

To enable us to have an accurate count for food purposes, please mail or e-mail reservations by Feb 16, 2009 to:

cpcu-iowa@associationinsight.com

Make checks payable to: Iowa Chapter – CPCU

Mail checks to: Iowa Chapter CPCU
c/o Association Insight
4554 114th Street
Urbandale, IA 50322

Name(s): _____

Company: _____ Total Enclosed: \$ _____
Cost: \$25 per person

To register by credit card go to our chapter's web site (www.cpcu-iowa.org) and click on the link on the main page under News and Hot Topics.

For questions about the meeting, not concerning reservations, please call Barb Sullivan at 515-225-5445.